



MCL

महाप्रबंधक (विपणन और विक्रय) का कार्यालय

PO: जागृति विहार, संबलपुर -768020, उड़ीसा

पीवीएक्स संख्या.- 0663-2542461-69, फैक्स संख्या: 0663-2542307,

टेलीफोन संख्या.: 0663 - 2542870 (O) / 2542359 (O)

ईमेल आईडी : gm-mns-comm.mcl@coalindia.in

No: एमसीएल/एसबीपी/जीएम(एमएंडएस)/2023/

1154

दि.21-10-2023

NOTICE

Sub: Offer for supply of coal from Kulda & Garjanbahal Mines under mine specific policy of CIL

1. The following mines of MCL are hereby offered for supply of coal under mine specific policy of CIL:

Name of Mine	Expected Annual Production (in Mill tes.) for 2023-24	Approximate GCV/Grade (as per current grade declaration)
Kulda OCP	21.00	G13
Garjanbahal OCP	18.20	G14

2. As per extant policy, the minimum quantity requirement of eligible consumers for supply under mine specific policy is 0.25 MTY. Accordingly, all linked/FSA consumers of MCL are hereby informed that they may submit their application to source coal from Kulda and/or Garjanbahal mines as per mine specific policy of CIL.
3. The application must include information like (i) Date of FSA/ Contract No., (ii) Annual Contracted Quantity (ACQ), (iii) Mines (Kulda and/or Garjanbahal) from which the purchaser is desirous to get supply from under mine specific policy (iv) Quantity of coal intended to be purchased under the policy and be submitted to the office of the undersigned latest by 20-11-2023.
4. Mine Specific policy of CIL issued vide ref. no. CIL/S&M/47252 (New Pol)/157 dated 25th February 2011 and no. CIL/M&S/New Pol/593 dated 07.11.2018 are enclosed herewith for ready reference. Any supply under mine specific policy shall be subject to approval by competent authority of MCL.

General Manager (M&S-Coml.)

Copy for kind information to

1. Director (Marketing), CIL
2. Director (Tech/OP), MCL
3. Director (Tech/P&P), MCL
4. Director (Fin), MCL

Copy to

1. General Manager, Basundhara Area, MCL
2. General Manager (Systems), MCL: with request to hoist on MCL website
3. TS to CMD, MCL
4. GM(M&S/Oprn), MCL
5. GM (Min/M&S-Rail OP), MCL
6. Sr. Manager (M&S-Road Sales), MCL
7. Manager (Fin-SA), MCL

<p style="text-align: center;">कोल इंडिया लिमिटेड विक्रय तथा विपणन विभाग</p> <p>कोल भवन, प्रांगण सं 04 एमएआर, प्लॉट सं - एएफ-III, एक्शन एरिया - 1ए न्यू टाउन, राजरहाट, कोलकाता- 700 156 फोन: 033-23244214, फैक्स: 033-23244229 सीआईएन: L23109WB1973GO1028844 ईमेल : gmsnm@coalindia.in वेबसाइट : www.coalindia.in</p>		<p style="text-align: center;">COAL INDIA LIMITED SALES AND MARKETING DEPARTMENT</p> <p>COAL BHAWAN, PREMISE NO- 04 MAR PLOT- NO –AF-III, ACTION AREA-1A, NEWTOWN, RAJARHAT, KOLKATA -700 156 Ph:033-23244214,Fax: 033-23244229 CIN: L23109WB1973GO1028844 E-MAIL : gmsnm@coalindia.in WEBSITE : www.coalindia.in</p>
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CIL/M&S/New Pol/ 593

07.11.2018

To

GM/HOD(M&S)
ECL/ BCCL/CCL/ NCL/ WCL/ SECL/ MCL/NEC

Sub: Revisiting the Policy for Mine Specific Coal Supply

Dear Sir(s),

Policy for supply of coal to consumers under FSA/MOU from mine specific source was circulated vide this office letter no.s CIL/S&M/47252(New Pol)/157 dtd.25.02.2011 & 157 dtd. 25.02.2011. CIL Board in its 372nd meeting held on 25th September, 2018, revisited the policy considering that there is a need of having a flexible mechanism enabling coal companies to explore the market for willing consumers to whom mine specific supply arrangement can be made from existing /new mines keeping in view of the market dynamics and varying profile of mines & consumers from subsidiary to subsidiary.

The Board approved the Policy for Mine Specific Coal Supply as detailed below with the stipulation that the process of inviting offers from eligible consumers under this policy should be transparent and should be brought in public domain giving wide publicity including through website.

- i) Threshold production capacity of mine be reduced to 1 MTY from existing 2.5 MTY.
- ii) The minimum quantity requirement of eligible consumers be reduced to 0.25 MTY from 1 MTY.
- iii) The threshold limits given above at (i) & (ii) may be reduced even further by the subsidiary if deemed appropriate for enlarging the reach of this policy for benefit of maximum number of consumers.
- iv) Subsidiary Companies be delegated the power to notify the mines (existing or new) to be offered under mine specific policy along with the base add-on over the applicable price, for allocation of coal from each source. The base add-on fixed by the subsidiary company shall not be less than 10% of notified price of the coal.
- v) The revised policy be implemented by the respective subsidiary company through a transparent process where all its linked/FSA consumers eligible under this policy, can participate for securing mine specific coal allocation of coal. Further, CIL on the request of the Subsidiary Company based on long term demand and coal availability scenario, may decide to extend the offer under the mine specific allocation policy, to the linked/FSA consumers of other Subsidiary Companies too.

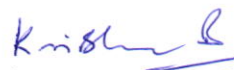
[Handwritten Signature]

- vi) The consumers can be extended the facility of lifting coal through rail mode through the existing sidings of coal companies also. They can even opt for Road-cum-Rail mode of transportation of coal.
- vii) Captive mode of transportation is beneficial from the view point of cost saving, environmental consideration as well as long term assured supply. Subsidiaries be empowered to suitably factor this point for the consumers who seek supply through a captive mode, under a separate contractual arrangement.

The CIL Board advised that the window for seeking application be kept open for a period of one month.

This is for your information and necessary action.

Yours faithfully,


General Manager (M&S) 09/11/18
SDM

Copy to:

- 1.D(M), CIL
- 2.GM (M&S)-II, CIL
3. HOD (Finance- M&S), CIL
4. HOD (Comml.- M&S), CIL

Copy to:

GM (systems), CIL with a request to arrange for loading the above on CIL website in Marketing & Sales under NCDP-FSA tab.



COAL INDIA LIMITED

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(Govt. of India Undertaking)
(Marketing Division)

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विकास एवं विपणन विभाग
Sales and Marketing Department
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M.C.L., H.O., Jagriti Vihar, Sambalpur
दिनांक 9449 दिनांक 7/3/11

Ref.No. CIL/S&M/47252 (New Pol) | 157

Dated: February 25, 2011.

To
The Chairman-cum-Managing Directors,
ECL/BCCL/CCL/WCL/SECL/MCL/NCL.

Subj: Policy for supply of coal to consumers under FSA/MOU from mine specific source.

Dear Sir(s),

Vide this office letter no. CIL/S&M/47252(New Pol)/31 dated the 12th January 2011, the policy for supply of coal under FSA/MOU from mine specific source to a consumer, as approved by the Board of Directors of CIL in its 263rd meeting held on 14/12/2010, was conveyed. The issue was further discussed in 264th meeting of Board of Directors of CIL held on 01/12/2011 at Kolkata and also in 265th meeting of Board of Directors of CIL held on 14/02/2011 at Kolkata when it was decided in the 265th meeting to add the following to the policy already circulated as mentioned above.

Quote:

The mine should not sell more than three-fourth of its production to any single consumer and it should cater to other consumers too. In case of any deviation, the same should be approved by the Subsidiary Board on case to case basis with detailed justifications.

Unquote:

The above para may please be inserted in the policy document as para 3 and the existing para 3 to 8 should be numbered as para 4 to 9.

The policy document, so revised, is enclosed for your ready reference.

Enco: As per text.

Yours faithfully,
Amitabha Ray
(Amitabha Ray) 25/02/11

Chief General Manager(S&M).

Copy to:-
1) CGM(S&M-SO), CIL, Kolkata.
2) CGM/GM(S&M)s of ECL/BCCL/CCL/WCL/SECL/MCL/NCL.
3) GM(Finance)(S&M), CIL, Kolkata.
4) GM(Commercial), CIL, Kolkata.

Copy for kind information to:-

1) Chairman, CIL, Kolkata.
2) JS(LA), MOC, New Delhi.
3) D(T) / D(M) / D(F), CIL, Kolkata.

Copy for information to:-

CGM(F)/Co. Secretary, CIL, Kolkata - This refers to his office letter no. CIL(XI(D):04112:2011:2202 dated the 22nd February 2011.

emcr/13
11/3

Sri Samal

mine specific mine

14/13

Policy for supply of coal under FSA/MOU from mine-specific source (Revised)

- 1) A mine with annual production capacity of 2.5 million tonne or more would qualify to be considered for mine specific source subject to availability & feasibility for supply from such sources.
- 2) Only those consumers having requirement of coal from the mine specific source of 1 million tonne or more would be considered for supply from such identified sources.
- 3) The mine should not sell more than three-fourth of its production to any single consumer and it should cater to other consumers too. In case of any deviation, the same should be approved by the Subsidiary Board on case to case basis with detailed justifications.
- 4) Supply from mine specific source for the specified quantity would be covered under a side MOU which will form an integral part of FSA for supply of coal for the total ACQ. Such MOU will have a tenure which will be co-terminus with the term of the FSA or life of the mine, whichever is earlier.
- 5) A cost benefit analysis will be worked by the supplying subsidiary company to assess the net benefit accruing to consumer in the following manner:
 - i) The company will at the first instance determine the basket of mines from which coal could have been supplied to the consumers under a normal FSA. While determining such mines net availability of coal should be taken into consideration. Further the mines located at the maximum distance from the consumer plant should be given higher priority for the purpose of this exercise.
 - ii) The costs involved in supply of coal from the above basket to the consumer shall be compared with the cost of transport of coal from the specified source under consideration.
 - iii) The difference between the two costs shall be the net benefit to the consumer from the mine specific supply. Such benefit should be equitably shared between the consumer and the producer and the same shall be expressed as a percentage of the notified price.
 - iv) In no case this benefit to the producer should be set at less than 10% of the notified price to take care of the additional risk involved in supplying coal from a particular mine under the penalty clause.

CL

6) Such supply from mine specific source to a consumer would be considered normally for consumers located near pit-head and who build their own infrastructure for captive transportation like MGR, Belt, Ropeways etc. Necessary support and assistance in this regard would be provided by the concerned subsidiary company. The captive mode of transport would ensure avoidance of transportation of coal by trucks in the coalfield area thus ensuring eco-friendly mode and also reducing burden on the Indian Railways' system to carry additional coal by rail.

7) Supply of coal from mine-specific source to consumers located away from coalfield taking coal by rail like Power Utilities or other large consumers would be considered provided the consumer creates its own captive siding near the specific mine and own infrastructure for transportation of coal from specific mine by captive mode like Belt, Ropeways to its own siding for supply of coal under FSA/MOU.

8) Supply from mine specific source may be offered to both existing as well as new consumers taking supply under FSA. Each case, however, will be considered individually on its merit and decision taken by respective Subsidiary Company Board.

9) The above guideline for supply of coal from mine specific source shall, however, not be applicable to coal supply (a) under existing FSA from specific sources in terms of earlier linkage/commitment & (b) from cost plus projects under Cost Plus Agreement.

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